

vdp-Länderseminar "Immobilienfinanzierung Großbritannien"

Short biographies of Speakers



Harvey Kasin is a Chartered Surveyor and a qualified HypZert valuer who has been working in the property industry for 40 years and within the property financing sector since 1990. He originally joined Hypo Bank in 1990 when its London operation was set up. He is currently Managing Director within the Property Analysts division of Deutsche Pfandbriefbank AG where he is responsible for looking at all real estate aspects of property lending within the UK.

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Norbert Kellner joined Helaba in June 2013. He is responsible for the Debt Capital Market Real Estate desk covering all Real Estate syndication activities of Helaba with banks and other investors in Europe and the development of alternative loan investment products. Prior to his current position he was Head of Global Loan Syndication for HSH Nordbank for four years covering Syndication of Aviation, Corporate, Real Estate, Infrastructure and Shipping loans. Prior to this he was responsible for Real Estate Syndication for the same bank for more than 5 years. Mr. Kellner studied at the University of Hamburg and holds a degree (Diplom Kaufmann) in Business Administration. He is located in London.

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Jane Havergal is a specialist commercial property lawyer and consultant at the law firm Thomas Eggar LLP, which in 2013 merged with Pritchard Englefield, a long established law firm in the City of London. Jane has almost 30 years' experience of commercial property law with a particular focus on commercial property finance, including almost 20 years as a partner at Pritchard Englefield and Thomas Eggar LLP and prior to that several years at Clifford Chance as an associate.

As a fluent German speaker and with her knowledge of Germany Jane is able to guide German banks and businesses through the thickets of English property law and offer practical solutions.

Jane's publications include *Gewerbliche Immobilien in England*, published in 1999 in conjunction with the German British Chamber of Commerce in London, and contributions to *Praktikerhandbuch Auslandssicherheiten* edited by Klaus Vorpeil and published in 2010. Both Jane and her partners have given talks in Germany at other training days put on by vdp.

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Ian Silverblatt (Thomas Eggar LLP) handles a broad range of commercial property work, including property finance, investment, acquisitions and disposals and landlord and tenant. He has over 25 years' experience, and, as well as acting for a large UK client base, he has a significant number of non-UK clients, including German banks, overseas governments, industrial concerns and property investors.

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Daniel Webster previously worked at Shearman & Sterling, Allen & Overy and King Wood & Mallesons before joining the London office of Thomas Eggar LLP in 2014 as a partner in their corporate & finance department. He has substantial experience in advising lenders, borrowers and investors on complex cross-border financings and restructurings and has experience of working with legal counsel in most prominent legal jurisdictions. He specialises in the structuring and restructuring of real estate and acquisition financings.

Daniel also heads up Thomas Eggar's banking and finance sector group which provides him with a broader knowledge and wider contacts within the London finance market.

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Derk Opitz, LL.M. is a German Rechtsanwalt and partner in the finance department of the Ashurst LLP office in Frankfurt. He is a member of the banking group and specialises in real estate and asset finance. His clients include banks, insurance companies and investors for both lenders and borrowers.

In the field of real estate finance his expertise includes both traditional financing instruments (loan and mortgage financings) and structured financing elements (e.g. senior/mezzanine structures, securitisations, bond issues and "Debt on Debt"). Derk also advises on the restructuring of non-performing commitments and legal issues concerning the cover pool eligibility of loans.

In the area of asset finance his consulting focuses in particular on the financing of rail vehicles and aircraft (both by way of leasing structures and loans) as well as related corporate financings.

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