

# Executive Education Programme on 23-24 June 2016

**Target Attendees:** professional staff in the commercial real estate finance industry

**Objective:** Provide up-to-date practical know-how from experienced market participants and leading researchers

**Location:** vdp offices at Georgenstr. 21, 10117 Berlin, Germany

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	Day 1			Day 2	
<b>10:00</b>	<b>REGISTRATION</b>				
10:30	CRE Lending 101 <i>Hans Vrensen</i> CREFC Europe, London		09:00	Due Diligence Guidelines for Lenders <i>Paul Lewis</i> Senior Director CBRE Ltd, London	
11:30	European CRE Finance Market <i>Nigel Almond</i> Head of Strategy Research Cushman & Wakefield, London		10:00	Due Diligence: Tenant, Property & Market <i>Matthew Richardson</i> Head of European Real Estate Research Fidelity Worldwide Investments, London	
<b>12:30</b>	<b>LUNCH BREAK</b>		<b>11:00</b>	<b>COFFEE BREAK</b>	
13:30	Loan Origination Process <i>Gregor Bamert</i> Head of Origination AVIVA Investors, Paris		11:30	Fixed vs. Floating, Maturity and Swaps <i>Christoph Wagner</i> Director of Debt Strategies TH Real Estate, London	
<b>14:30</b>	<b>COFFEE BREAK</b>		<b>12:30</b>	<b>LUNCH BREAK</b>	
15:00	Loan Risk Analytics <i>Charles Cardozo</i> Operations Director Radley & Associates, London		13:30	Rating Agency Approach <i>Oliver Schmitt</i> Senior Credit Officer Moody's Investors Service, Frankfurt	
16:00	Comparison of European valuation methods <i>Martin Belik</i> Head of Valuation Cushman & Wakefield, Frankfurt				
<b>17:00</b>	<b>DRINKS RECEPTION</b>		<b>14:30</b>	<b>END OF PROGRAMME</b>	

As of: 11 May 2016 – Subject to modifications

**Register before Friday 10 June online via our website** <https://vdppfandbriefakademie.de/en/events-app/executive-education-programme/detail/>

- Fee for members of HypZert, vdp or CREFC Europe: – **950.00 €** + VAT @ 19%
- Fee for non-members: – **1150.00 €** + VAT @ 19%

Registration fee includes lunches, refreshments, sessions and materials for each participant. Delegates are not registered until payment is received; all pre-registered delegates will receive confirmation. VDPPA will issue a confirmation of participation as a record for your continuing professional development (CPD). Please note that the number of participants is limited.

## Who we are:

**vdppfandbriefAkademie**, located in Berlin, is a service company of the Association of German Pfandbriefbanks e.V. (vdp). Our aim is to offer superior professional education and training of persons working in property investment as well as in the valuation and financing of real estate. The vdpPfandbriefAcademy provides up-to-date background information on all topics that are relevant for Pfandbrief banks, real estate valuers and investors.

**CREFC Europe** is the trade association for the commercial real estate (CRE) finance industry in Europe. Our mission is to promote transparent, liquid and sustainable CRE debt markets for the benefit of our members, the wider industry and ultimately the economy as a whole. We are the meeting place for CRE lenders and debt investors of all kinds and the collective voice of the industry in communicating with policymakers and regulators, the media, property owners and debt investors.