

vdpPfandbriefAkademie-Seminar

Foreign Country Webinar Commercial Real Estate Market Updates in Select US Metropolitan Areas & Special Considerations of MLV in the US

4 May 2022, 13:30 – 18:15

5 May 2022, 13:30 – 18:15

Online-Seminar

Moderator: **Melanie Sieger**, MAI, AI-GRS, CIS HypZert (MLV), Senior Vice President, Appraisal Manager, Pacific Western Bank, Washington, DC / Chevy Chase, MD

Speakers: **Dennis Duffy**, MAI, Sr. Vice President, Treffer Appraisal Group, Washington, DC
Douglas H. Larson, MRICS, Executive Vice President, Newmark Valuation & Advisory, New York
Patricia Staebler, SRA, RS, State-Certified General Appraiser, CAI Reserve Specialist RS350, Staebler Real Estate Appraisal and Consulting
Cate Agnew, CRE, FRICS, CIS HypZert (MLV), Natixis, Chief Real Estate Valuation Officer, New York
Diane Viggiano, MAI, CIS HypZert (MLV), Director, Deutsche Pfandbriefbank AG, New York Representative Office
Marissa Oberlander, Associate Research Director, CBRE | Greater Chicago Area Research
Timothy P. Runde, Co-Founder, Runde & Partners Inc., San Francisco
Joe Moriarty, Executive Vice President, CBRE | Capital Markets, San Francisco
William J Drewes, Managing Director, CBRE | Valuation & Advisory Services, Los Angeles

4 May 2022 – Day 1

13:30 – 14:00 **Online Registration**

14:00 – 14:15 **Welcome and Introduction**

Andreas Luckow, Verband deutscher Pfandbriefbanken (vdp)

Mario Thurner, Center of Legal Competence (CLC)

Melanie Sieger, MAI, AI-GRS, CIS HypZert (MLV), SVP, Appraisal Manager, Real Estate Services Unit, Pacific Western Bank (Moderator)

14:15 – 14:45 **Commercial Real Estate Market Washington, DC**

Dennis Duffy

14:45 – 15:30 **Commercial Real Estate Market New York**

Douglas Larson

15:30 – 16:00 **Coffee Break**

16:00 – 16.45 **Pitfalls of Insurable Value and the Cost Approach**

Patricia Staebler

16:45 – 17:15 **The Effect of Insurance Premiums on Market Values**

Cate Agnew

17:15 – 17:45 **Specifics of MLV Appraisals in the US Compared to Germany**

Diane Viggiano

17:45 – 18:15 **Discussion & Closing Remarks of Day 1**

Andreas Luckow / Mario Thurner / Melanie Sieger

5 May 2022 – Day 2

13:30 – 14:00 **Online Registration**

14:00 – 14:15 **Welcome and Introduction**

Andreas Luckow / Mario Thurner / Melanie Sieger

14:15 – 15:00 **Commercial Real Estate Market Chicago**

Marissa Oberlander

- 15:00 – 15:45** **Environment Social Governance (ESG) in the US and Impact on MLV Appraisals**
Timothy P. Runde
- 15:45 – 16:15** **Coffee Break**
- 16:15 – 17:00** **Commercial Real Estate Market San Francisco**
Joe Moriarty
- 17:00 – 17:45** **Commercial Real Estate Market Los Angeles**
William J Drewes
- 17:45 – 18:15** **Discussion & Closing Remarks of Day 2**
Andreas Luckow / Mario Thurner / Melanie Sieger