

vdpPfandbriefAkademie-Seminar

Foreign Country Webinar Commercial Real Estate Market Updates in Select US Metropolitan Areas & Special Considerations of MLV in the US

3 May 2023, 13:30 – 18:15 Central European Time (CET)

4 May 2023, 14:00 – 18:45 Central European Time (CET)

Online-Seminar

Moderator: **Melanie Sieger**, MAI, AI-GRS, HypZert MLV, Senior Vice President, Appraisal Manager, Pacific Western Bank, Washington, DC / Chevy Chase, MD

Speakers: **Serge Schiltz**, Executive Director, NATIXIS Pfandbriefbank AG, Frankfurt (MLV in the US)

Rick Zbranek, MAI, Cushman & Wakefield, Texas

Larry Stark, MAI, FRICS, CRE | CEO/Founding Principal NVC | National Valuation Consultants, Inc., Denver

Matthew D. Ansay, MAI, CRE | President NVC | National Valuation Consultants, Inc., Denver

Robin Schween, MAI NVC, Inc., Seattle

Taylor Jacoby, Head of Strategic Investment Consulting, CBRE | Americas Research, San Francisco

Robert Maloney, MAI, Cushman & Wakefield, Boston

Stefan J. Sargeant, MAI, MRICS, Cushman & Wakefield, Boston

Bill McLaughlin, MAI, MRICS, Cushman & Wakefield, Boston

Christopher N. Calhoun, MAI, Calhoun Sands Valuation & Advisory, Inc., Atlanta

Jo Dance, MAI, **Andrew Dorr**, **Tom Rottkamp**, **Kajsa Farnsworth and Douglas Tomasello**, CBRE, Phoenix

Timothy P. Runde, Co-Founder, Runde & Partners Inc., San Francisco

3 May 2023 – Day 1

- 13:30 – 14:00** **Online Registration**
- 14:00 – 14:15** **Welcome and Introduction**
Andreas Luckow, Verband deutscher Pfandbriefbanken (vdp)
Mario Thurner, Center of Legal Competence (CLC)
Melanie Sieger, MAI, AI-GRS, HypZert MLV, SVP, Appraisal Manager, Real Estate Services Unit, Pacific Western Bank (Moderator)
- 14:15 – 15:00** **Specifics of MLV Appraisals in the US Compared to Germany**
Serge Schiltz
- 15:00 – 15:45** **Commercial Real Estate Market – Austin and Dallas, Texas**
Rick Zbranek
- 15:45 – 16:15** **Coffee Break**
- 16:15 – 16:45** **Commercial Real Estate Market Denver**
Larry Stark / Matthew D. Ansay
- 16:45 – 17:15** **Commercial Real Estate Market Seattle**
Robin Schween
- 17:15 – 17:45** **Trends of Construction Costs in the US**
Taylor Jacoby
- 17:45 – 18:15** **Discussion & Closing Remarks of Day 1**
Andreas Luckow / Mario Thurner / Melanie Sieger

4 May 2023 – Day 2

14:00 – 14:30 **Online Registration**

14:30 – 14:45 **Welcome and Introduction**

Andreas Luckow / Mario Thurner / Melanie Sieger

14:45 – 15:30 **Commercial Real Estate Market Boston**

Robert Maloney / Stefan J. Sargeant / Bill McLaughlin

15:30 – 16:15 **Commercial Real Estate Market Atlanta**

Christopher N. Calhoun

16:15 – 16:45 **Coffee Break**

16:45 – 17:30 **Commercial Real Estate Market – Phoenix**

Jo Dance Andrew Dorr / Tom Rottkamp / Kajsa Farnsworth / Douglas Tomasello

17:30 – 18:15 **Environment Social Governance (ESG) in the US and Impact on MLV Appraisals**

Timothy P. Runde

18:15 – 18:45 **Discussion & Closing Remarks of Day 2**

Andreas Luckow / Mario Thurner / Melanie Sieger